



D. SAMUELS & ASSOCIATES, LLC
CONSTRUCTION MANAGEMENT

2022

Human Resource Development Programs.

- *Recruitment & Training*
- *Construction Management*
- *Back Office*
- *Frontline Supervisor*
- *Business Development*
- *And More!*

Our Instructors.



DARRYL SAMUELS

As the Managing Partner of D. Samuels & Associates (DSA), a Houston area Construction Management firm, he and his employees provide construction, construction management, and resource development services to public and private commercial and infrastructure projects. DSA holds significant contracts with the Houston Independent School District, Ferrovial, and Hensel Phelps Construction Company to perform construction related services on K-12, Highway, Airport and Hospital projects in and around the State of Texas.



YOLANDA GAINES

Yolanda Gaines is owner of MG Training Services, LLC, a training company specializing in professional development for individuals and organizations. Yolanda partners with D. Samuels & Associates to provide customized training seminars and programs to meet workforce attrition needs. Yolanda, a Certified Instructor/Facilitator, also provides human resource administration and back office support functions for clients.

The DSA Mission:

“We build lives, careers, and projects... One person at a time with talent, technology, and tenacity.”

- NCCER Certified
- Workforce Development
- Industry Knowledge
- Real World Application
- Project Simulations
- Data Driven

“Great instructor! Mixes humor into the presentation and keeps people engaged.”

The Programs.

CONSTRUCTION RECRUITMENT & TRAINING

\$1 Million Dollar Blueprint (40 Hours)

The \$1 Million Dollar Blueprint is a program that encourages young people to consider a career in construction. Construction careers are often overlooked as young people begin exploring options for career paths. Some enter the industry late in life only to find that had they made the decision at an early age, they could have supported a wealthy lifestyle, provided well for their family, bought a house, nice cars, and even owned their own construction business. This workshop teaches problem solving skills; marketability; entrepreneurship; financial tools, investments and responsibilities; career paths in construction; the construction career ladder; and more!

Construction Career Combine (8 Hours)

This program assesses a candidate or new hire's construction or administrative skills before placing the individual on a career tract. This assessment helps ensure proper placement as well as retention, resulting in a positive experience for the candidate and the employer.

Physical Training (10 Hours)

This program helps ensure that job candidates are mentally and physically prepared for the rigors of construction work through a supervised exercise and activity regimen. This assessment also ensures that the candidate is a suitable fit for the construction environment, which benefits the candidate as well as the employer.

CONSTRUCTION MANAGEMENT

Crew Leadership (16 Hours)

During this one-day, highly immersive class, students will work their way through a construction 'obstacle course' that will help them learn critical thinking through project and people problems, while building valuable leadership skills. Students will also participate in a group project to help bring the theories learned to life! Attendees will learn:

- Effective leadership skills on the jobsite
- Business structures and construction industry issues,
- Team building skills
- Safety on the jobsite
- Project planning and more!

Frontline Supervisor (16 Hours)

This immersive class will provide your employee with leadership, communication, and construction skills. Learning modules include:

- The Supervisor's Role and Orientation to the Jobsite
- Human Resources & Soft Skills
- Effective Communication on the Jobsite
- Problem Solving
- Safety
- Quality Control
- Contract and Construction Documents
- Document Control and Estimating
- Planning & Scheduling
- Resource Control
- Project Simulation Exercise

Project Management (24 Hours)

This course teaches students how to effectively run a construction project. From managing time, money and resources, to bringing a project in - on time and on budget, course modules include:

- Introduction to Project Management
- Safety
- Interpersonal skills
- Issues & Resolution
- Construction Planning
- Estimating & Cost Control
- Scheduling
- Resource Control
- Quality Control & Assurance
- Continuous Improvement

“I would recommend
[Frontline Supervisor]
to any up and coming
supervisors/foremen
when going into the
field.”

BACK OFFICE TRAINING (16 Hours)

This immersive 4-session training track will empower your team of back-office professionals to be efficient, knowledgeable, and successful!

The day-to-day tasks of running a construction company can be hectic, that's why you need a strong team of back-office professionals who 'have your back'! This training track will:

- Provide basic Word, Excel, Powerpoint, and Project skills as needed to Administrative Personnel.
- Assess and teach Management and Administrative Personnel how to set up a truly effective back office for a construction firm.
- Provide instruction on how to recruit, hire, and retain laborers, administrative, and management personnel.
- Train Management and Administrative Personnel basic accounting practices by setting up and using an automated accounting system.
- Train Management and Administrative Personnel on how to use LCPTracker, review payrolls, and analyze data collected from certified payroll.

BUSINESS DEVELOPMENT (Customized)

This course will equip your team with the skills and knowledge to build a portfolio of business while supporting the operations of the organization. Participants will learn about:

Bidding/Estimating

Show participants how to respond to bids/requests for proposals (RFP) on specified construction projects.

Contractor Financing

Assist construction contractors to secure financing for their projects.

Construction Roundtable

Meet monthly with construction-oriented businesses to discuss and resolve issues of concern.

Placement Services

Assess and place trade-workers, administrative and management personnel with reputable construction companies.

SCAN TO VISIT US

